

Rayner

Helping Rayner design, implement and support a new IT infrastructure during their office move

- Rayner move into modern, newly built 8,000sqm headquarters in Worthing.
- Koris help design, implement, and support all new IT infrastructure from start to finish.



Scenario

Rayner is a specialist in the design and manufacture of intraocular lenses and proprietary injection devices, for use in cataract surgery.

Having out-grown their office, in a location that caused frequent data problems, Rayner decided to move their new medical manufacturing facility to a modern 8,000sqm office in Worthing. After multiple site visits and surveys with the Koris team, it was clear that they would see a vast improvement in connectivity, in comparison to their previous facility.

After a competitive tender process, Rayner and their chosen main contractor TSL had finalised their decision to go with Koris as the preferred integration company. This included the deployment of their complete IT Infrastructure, from solution planning, installation and support, through to the training of the workforce.

Koris' experienced project team, comprising of in-house engineers experienced with proven success in delivering large scale, fast track prestigious projects were handed the responsibility of the whole project from start to finish. Using years

of experience and a customer first approach, the Koris team assisted with the product choice, installation, support and in house training was provided.

Solution

Working alongside those at Rayner, Koris staff gained an understanding of previous problems and how critical IT was to the business. They took the appropriate steps to ensure full resilience across the whole deployment, including solutions covering all aspects of Voice, Data and AV.

“ Koris has been a strong ally and given confidence throughout all elements of the requirement, working unflustered and in full control at all times, there were no doubts about their ability after knowing about proven track record and experience in similar scenarios. ”

Mike Collins
Consultant

Rayner

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Koris' implementation covered all aspects of the IT infrastructure required.

After successfully implementing all that was required by Rayner, within tight deadlines, Koris deployed and fully supported a range of technology.

It was made apparent that fully resilient new internet circuits were needed. These were vital to the customer after the problems experienced in the old location. A new HP server was put in place and the environment protected by a new firewall and security system was supplied by Koris.

A Koris designed Cisco LAN and wireless infrastructure was deployed, fully supported and monitored by SolarWinds and Koris' in-house engineers.

Implementation, support and end-user training was provided for 200 new Mitel IP Phones throughout the office. Koris also provided a cost-saving lines and minutes bundle, allowing a considerable cost reduction from Rayner's previous provider.

The new boardroom and six new meeting rooms were fitted with new AV facilities, which included interactive projectors and large plasma TVs throughout the building - all supplied and supported by Koris.

Rayner needed a structured cabling system that could support the technical requirements of the 500 staff that would be based in the office. To meet current and future performance requirements of the users a Category 6A solution with a fibre back bone to support 10 Gigabit Ethernet was required, with proven, standards compliance, strong UK support and a robust warranty programme.

“ Koris has been more than competitive in their offering and confident in their delivery. What more can you ask from a supplier? ”

**Mike Collins
Consultant**

Results

Since the move, those involved at Rayner have seen positive results. They have yet to experience any of the problems they faced in their old location and connectivity is the best it can be. The new AV and telephony devices have also meant an increase amongst productivity on a day-to-day basis.

“ Since go-live, we have yet to experience a single fault and I have every confidence that this will continue for a long period. If we were to experience any problems, I have every confidence that the team at Koris will be quick and thorough dealing with it. In short, I couldn't be happier with our decision to choose Koris. ”

**Mike Collins
Consultant**

Koris look forward to working with and supporting Rayner as much as possible in the future.

To discuss how Koris can help your office move call 0203 479 9000 or email info@koris.co.uk